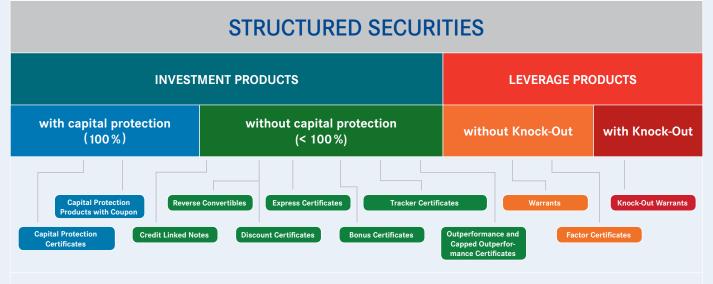
# Stock Exchange Turnover

in Derivatives



# Brisk trading in structured products at the end of the year

Strong growth in turnover recorded for Tracker Certificates



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# **DDV Classification System**

# December I 2015

There was brisk trading activity at the exchanges in Stuttgart and Frankfurt at the end of the year. As in December 2014, turnover amounted to around EUR 3.8 billion in December 2015. The upsurge in turnover in investment products was the most significant growth figure of the market as a whole. The market share of investment products trading was 47.9 percent.

- Tracker Certificates recorded aboveaverage growth in turnover of 21.6 percent and stood at EUR 392.2 million.
- Turnover in investment products with commodities as an underlying rocketed to EUR 102.7 million, an increase of 105.7 percent.

# Brisk trading in structured products at the end of the year

Strong growth in turnover recorded for Tracker Certificates

Developments on the capital markets prompted a high level of trading in Structured Products on the exchanges in Stuttgart and Frankfurt in December. Exchange turnover in structured products and leverage products totalled EUR 3.8 billion. This corresponded to an increase of 2.2 percent on the previous month. A total of 466,165 customer orders were executed, and thus 1.4 percent more orders than in November. The average order size increased slightly, by 0.7 percent, to EUR 8,066.

The turnover generated from trading in investment products amounted to EUR 1.8 billion in December – up 5.2 percent compared with the previous month. Trading in investment products made up 47.9 percent of the total volume. The exchanges in Stuttgart and Frankfurt executed 68,385 customer orders, corresponding to an increase of 4.5 percent. The average order size was EUR 26,327, which was 0.7 percent higher than in November.

Turnover in leverage products was on a par with the previous month's level of EUR 2.0 billion. This product category accounted for 52.1 percent of the total transaction volume. 0.9 percent more customer orders were executed, taking the number to 397,780. The average order size was EUR 4,927 and thus down 1.3 percent on November.

#### **New issues**

Banks issued 56,261 new investment products and 184,786 new leverage products in the month of December. As a result, a total of 582,648 investment products and 709,620 leverage products were available at the Stuttgart and Frankfurt Exchanges.

## Exchange turnover by product category Investment products

Turnover in **Discount Certificates** lost 2.3 percent in December, taking it to EUR 703.6 million. However, the trading volume of **Bonus Certificates** increased by 11.3 percent to EUR 399.0 million. Turnover in **Tracker Certificates** came in at EUR 392.2 million – a significant 21.6 percent increase on the figure recorded for November. **Reverse Convertibles** generated turnover of EUR 138.9 million, down 4.4 percent on the previous month. The trading volume registered for

Express Certificates rose by 5.7 percent to EUR 78.0 million. Capital Protection Products with Coupon stood at EUR 26.6 million. This represented a fall of 19.3 percent on the previous month. The turnover in Uncapped Capital Protection Certificates decreased by 18.3 percent and stood at EUR 22.0 million in December. The trading volume of Credit Linked Notes recorded a noticeable increase from EUR 23.2 million in November to EUR 28.0 million in the reporting month. Outperformance and Capped Outperformance Certificates notched up a trading volume of EUR 12.1 million, corresponding to a significant increase of 61.3 percent on the previous month. However, given their limited volume, they do not have a major impact on the overall market.

#### Leverage products

The trading in leverage products by retail investors calmed down towards the end of the year. Turnover in Warrants dropped 3.4 percent to EUR 569.4 million. Meanwhile, the trading volume for Knock-Out Warrants was up 1.3 percent on November, to come in at EUR 1.0 billion. At EUR 365.2 million, the turnover in Factor Certificates remained almost unchanged compared to the previous month.

#### Exchange turnover by underlying

#### Investment products

Products with indices as an underlying recorded a significant 14.0 percent increase in turnover, taking it to EUR 923.7 million. This corresponded to 51.3 percent of the total volume. The turnover generated from investment products with equities as an underlying stood at EUR 686.3 million – down 10.4 percent on the previous month. Their share of the market volume was 38.1 percent in December. Turnover in products with commodities as an underlying upped a substantial 105.7 percent to EUR 102.7 million. They accounted for 5.7 percent of the total turnover. Trading in investment products with interest rates as an underlying was up 11.4 percent at EUR 36.5 million. This corresponded to a market share of 2.0 percent.

#### Leverage products

The trading turnover for leverage products recorded in December was approximately at the same level as in November. Turnover in products with indices as an underlying increased by 3.9 percent, taking it to EUR 1.3 billion.

They accounted for 64.2 percent of the total turnover. Products with equities as an underlying recorded a 14.3 percent decrease in turnover in December and thus totalled EUR 516.9 million. They therefore accounted for a market share of 26.4 percent. Turnover from leverage products with commodities as an underlying fell by 5.4 percent, to EUR 68.7 million. Their market share stood at 3.5 percent. At EUR 54.7 million, the trading volume for leverage products with currencies as an underlying was 6.7 percent down on the previous month. They made up 2.8 percent of the total volume.

### Exchange turnover

Stuttgart Exchange generated turnover of EUR 2.3 billion in December. Its market share of the total turnover stood at 62.0 percent. 272,977 customer orders were executed at Boerse Stuttgart.

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Frankfurt Exchange recorded a trading volume of EUR 1.4 billion. It accounted for 38.0 percent of the total exchange turnover and executed 193,188 customer orders.



#### Deutscher Derivate Verband (DDV)

Deutscher Derivate Verband (DDV), the German Derivatives Association, is the industry representative body for the 16 leading issuers of derivatives in Germany: Barclays, BayernLB, BNP Paribas, Citigroup, Commerzbank, DekaBank, Deutsche Bank, DZ BANK, Goldman Sachs, Helaba, HSBC Trinkaus, HypoVereinsbank, LBBW, Société Générale, UBS and Vontobel. The Association's work is supported by nine sponsoring members, which include the Stuttgart and Frankfurt am Main stock exchanges, finance portals and service providers.

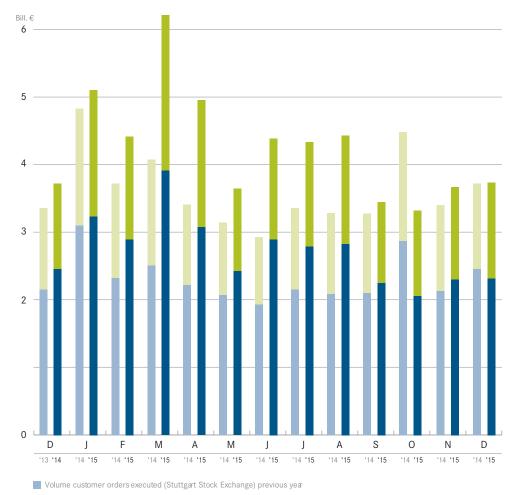
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# Year Overview Stock Exchange Turnover December 2015

| Month          |           | Total     | Stuttgart Stoc | k Exchange | Frankfurt Stock Exchange |         |  |  |
|----------------|-----------|-----------|----------------|------------|--------------------------|---------|--|--|
|                |           | Number of |                | Number of  | Number of                |         |  |  |
|                | in T€     | orders    | in T€          | orders     | in T€                    | orders  |  |  |
| December 2014  | 3,756,534 | 427,297   | 2,480,625      | 272,556    | 1,275,908                | 154,741 |  |  |
| January 2015   | 5,158,277 | 588,762   | 3,265,161      | 370,772    | 1,893,115                | 217,990 |  |  |
| February 2015  | 4,458,756 | 502,838   | 2,926,369      | 318,155    | 1,532,387                | 184,683 |  |  |
| March 2015     | 6,218,122 | 621,024   | 3,917,082      | 396,160    | 2,301,040                | 224,864 |  |  |
| April 2015     | 4,983,920 | 529,267   | 3,089,865      | 323,563    | 1,894,056                | 205,704 |  |  |
| May 2015       | 3,784,134 | 430,750   | 2,517,251      | 271,530    | 1,266,883                | 159,220 |  |  |
| June 2015      | 4,398,760 | 516,355   | 2,906,854      | 323,818    | 1,491,906                | 192,537 |  |  |
| July 2015      | 4,353,309 | 494,917   | 2,803,565      | 308,119    | 1,549,744                | 186,798 |  |  |
| August 2015    | 4,457,674 | 548,006   | 2,845,386      | 336,654    | 1,612,287                | 211,352 |  |  |
| September 2015 | 3,472,628 | 457,033   | 2,261,766      | 272,419    | 1,210,862                | 184,614 |  |  |
| October 2015   | 3,341,149 | 446,548   | 2,068,678      | 253,748    | 1,272,471                | 192,800 |  |  |
| November 2015  | 3,678,726 | 459,520   | 2,310,106      | 261,625    | 1,368,620                | 197,895 |  |  |
| December 2015  | 3,760,048 | 466,165   | 2,332,162      | 272,977    | 1,427,886                | 193,188 |  |  |



Volume customer orders executed (Frankfurt Stock Exchange) previous year

Volume customer orders executed (Stuttgart Stock Exchange)

Volume customer orders executed (Frankfurt Stock Exchange)

# Turnover volume by stock exchange December 2015

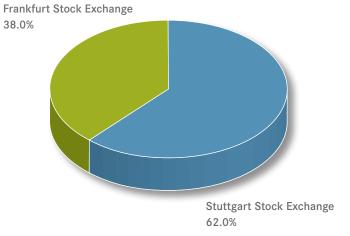
|  | Stuttgart Stock | Exchange | Frankfurt Stock | Exchange |           | Total  |  |
|--|-----------------|----------|-----------------|----------|-----------|--------|--|
|  | Volume          | Share    | Volume          | Share    | Volume    | Share  |  |
| Investment products with capital protection    | 17,411          | 0.7%     | 31,216          | 2.2%     | 48,627    | 1.3%   |  |
| Investment products without capital protection | 1,135,285       | 48.7%    | 616,464         | 43.2%    | 1,751,750 | 46.6%  |  |
| Investment products total                      | 1,152,696       | 49.4%    | 647,680         | 45.4%    | 1,800,377 | 47.9%  |  |
| Leverage products without knock-out            | 604,647         | 25.9%    | 420,412         | 29.4%    | 1,025,059 | 27.3%  |  |
| Leverage products with knock-out               | 574,818         | 24.6%    | 359,794         | 25.2%    | 934,612   | 24.9%  |  |
| Leverage products total                        | 1,179,465       | 50.6%    | 780,206         | 54.6%    | 1,959,671 | 52.1%  |  |
| Total  | 2,332,162       | 100.0%   | 1,427,886       | 100.0%   | 3,760,048 | 100.0% |  |

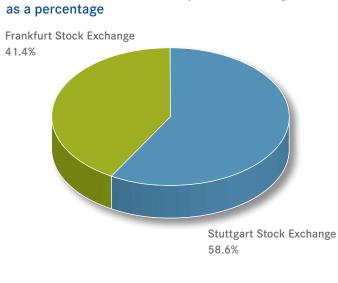
# Number of customer orders by stock exchange December 2015

| Stuttgart Stock | Exchange  | Frankfurt Stock   | Exchange   |   | Total  |  |
|-----------------|---|---|--|---|--|--|
| Number          | Share   | Number  | Share  | Number  | Share  |  |
| 693             | 0.3%  | 1,636   | 0.8%   | 2,329   | 0.5%   |  |
| 43,037          | 15.8%   | 23,019  | 11.9%  | 66,056  | 14.2%  |  |
| 43,730          | 16.0%   | 24,655  | 12.8%  | 68,385  | 14.7%  |  |
| 133,610         | 48.9%   | 100,582   | 52.1%  | 234,192   | 50.2%  |  |
| 95,637          | 35.0%   | 67,951  | 35.2%  | 163,588   | 35.1%  |  |
| 229,247         | 84.0%   | 168,533   | 87.2%  | 397,780   | 85.3%  |  |
| 272,977         | 100.0%  | 193,188   | 100.0%   | 466,165   | 100.0%   |  |
|                 | Number   693   43,037   43,730   133,610   95,637   229,247 | 693 0.3%   43,037 15.8%   43,730 16.0%   133,610 48.9%   95,637 35.0%   229,247 84.0% | Number Share Number   693 0.3% 1,636   43,037 15.8% 23,019   43,730 16.0% 24,655   133,610 48.9% 100,582   95,637 35.0% 67,951   229,247 84.0% 168,533 | Number Share Number Share   693 0.3% 1,636 0.8%   43,037 15.8% 23,019 11.9%   43,730 16.0% 24,655 12.8%   133,610 48.9% 100,582 52.1%   95,637 35.0% 67,951 35.2%   229,247 84.0% 168,533 87.2% | Number Share Number Share Number   693 0.3% 1,636 0.8% 2,329   43,037 15.8% 23,019 11.9% 66,056   43,730 16.0% 24,655 12.8% 68,385   133,610 48.9% 100,582 52.1% 234,192   95,637 35.0% 67,951 35.2% 163,588   229,247 84.0% 168,533 87.2% 397,780 |  |

## Turnover volume by stock exchange as a percentage

38.0%



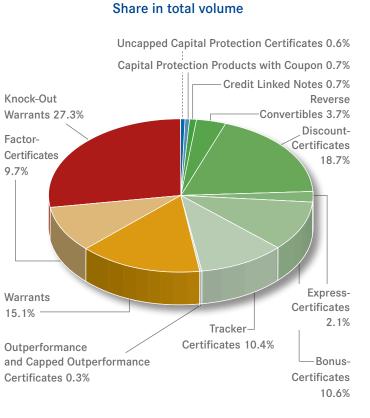


Number of customer orders by stock exchange

## Turnover by product category December 2015

| Product categories  | Volume    | Change in<br>comparison<br>with previous<br>month | Share | Number of<br>orders | Change in<br>comparison<br>with previous<br>month | Share | Volume<br>per order | Change in<br>comparison<br>with previous<br>month |
|---|-----------|---|-------|---------------------|---|-------|---------------------|---|
|   | in T €    | in %  | in %  | #                   | in %  | in %  | in T €              | in %  |
| Uncapped Capital<br>Protection Certificates                   | 22,046    | -18.3   | 0.6   | 1,018               | -20.7   | 0.2   | 21,657              | 3.0   |
| Capital Protection<br>Products with Coupon                    | 26,581    | -19.3   | 0.7   | 1,311               | -25.0   | 0.3   | 20,275              | 7.5   |
| Credit Linked Notes   | 27,979    | 20.4  | 0.7   | 1,009               | -14.5   | 0.2   | 27,730              | 40.8  |
| Reverse Convertibles  | 138,926   | -4.4  | 3.7   | 8,845               | 2.8   | 1.9   | 15,707              | -7.0  |
| Discount Certificates   | 703,552   | -2.3  | 18.7  | 15,006              | -3.7  | 3.2   | 46,885              | 1.4   |
| Express Certificates  | 77,958    | 5.7   | 2.1   | 3,906               | 2.7   | 0.8   | 19,958              | 3.0   |
| Bonus Certificates  | 399,022   | 11.3  | 10.6  | 11,758              | -2.9  | 2.5   | 33,936              | 14.5  |
| Tracker Certificates  | 392,205   | 21.6  | 10.4  | 24,752              | 20.1  | 5.3   | 15,845              | 1.3   |
| Outperformance<br>and Capped Outper-<br>formance Certificates | 12,108    | 61.3  | 0.3   | 780                 | 52.9  | 0.2   | 15,523              | 5.4   |
| Investment products   | 1,800,377 | 5.2   | 47.9  | 68,385              | 4.5   | 14.7  | 26,327              | 0.7   |
| Warrants  | 569,398   | -3.4  | 15.1  | 116,997             | -3.2  | 25.1  | 4,867               | -0.3  |
| Factor Certificates   | 365,213   | -0.1  | 9.7   | 46,591              | 12.4  | 10.0  | 7,839               | -11.1   |
| Knock-Out Warrants  | 1,025,059 | 1.3   | 27.3  | 234,192             | 1.0   | 50.2  | 4,377               | 0.2   |
| Leverage products   | 1,959,671 | -0.4  | 52.1  | 397,780             | 0.9   | 85.3  | 4,927               | -1.3  |
| Total   | 3,760,048 | 2.2   | 100.0 | 466,165             | 1.4   | 100.0 | 8,066               | 0.8   |

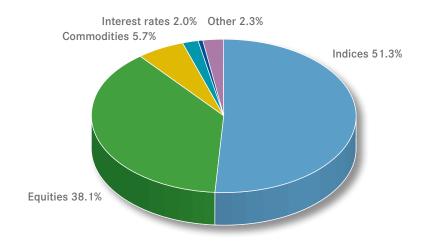
# December I 2015



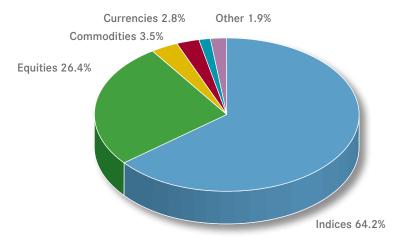
# Turnover by underlying December 2015

| Underlying                |           | Change in comparison |        |  |  |
|---------------------------|-----------|----------------------|--------|--|--|
|                           | Volume    | with previous month  | Share  |  |  |
|                           | in T €    | in %                 | in %   |  |  |
| Investment products       |           |                      |        |  |  |
| Indices                   | 923,677   | 14.0%                | 51.3%  |  |  |
| Equities                  | 686,297   | -10.4%               | 38.1%  |  |  |
| Commodities               | 102,667   | 105.7%               | 5.7%   |  |  |
| Currencies                | 120       | -73.1%               | 0.0%   |  |  |
| Interest rates            | 36,529    | 11.4%                | 2.0%   |  |  |
| Investment funds          | 9,959     | 213.0%               | 0.6%   |  |  |
| Other                     | 41,128    | -15.9%               | 2.3%   |  |  |
| Investment products total | 1,800,377 | 5.2%                 | 100.0% |  |  |
| Leverage products         |           |                      |        |  |  |
| Indices                   | 1,257,862 | 3.9%                 | 64.2%  |  |  |
| Equities                  | 516,868   | -14.3%               | 26.4%  |  |  |
| Commodities               | 68,721    | -5.4%                | 3.5%   |  |  |
| Currencies                | 54,689    | -6.7%                | 2.8%   |  |  |
| Interest rates            | 23,613    | 16.8%                | 1.2%   |  |  |
| Investment funds          | 0         | -100.0%              | 0.0%   |  |  |
| Other                     | 37,918    | 1457.7%              | 1.9%   |  |  |
| Leverage products total   | 1,959,671 | -0.4%                | 100.0% |  |  |
| Total                     | 3,760,048 | 2.2%                 |        |  |  |

## Investment products by underlying



Leverage products by underlying



# Number of new issues December 2015

| Month          | Investment products                                |  |                           |                         |                          |                         |                       |                         |  |                      | Leverage products      |                       |           |
|----------------|--|--|---------------------------|-------------------------|--------------------------|-------------------------|-----------------------|-------------------------|--|----------------------|------------------------|-----------------------|-----------|
| -              | With capital protection Without capital protection |  |                           |                         |                          |                         |                       |                         |  | Without<br>knock-out |                        | With<br>knock-out     |           |
|                | Uncapped<br>Capital<br>Protection<br>Certificates  | Capital<br>Protection<br>Products<br>with Coupon | Credit<br>Linked<br>Notes | Reverse<br>Convertibles | Discount<br>Certificates | Express<br>Certificates | Bonus<br>Certificates | Tracker<br>Certificates | Outperformance<br>and Capped<br>Outperformance<br>Certificates | Warrants             | Factor<br>Certificates | Knock-Out<br>Warrants | Total     |
| January 2015   | 4  | 3  | 16                        | 11,819                  | 30,127                   | 199                     | 43,379                | 262                     | 2  | 73,850               | 16                     | 186,667               | 346,344   |
| February 2015  | 13   |  | 34                        | 7,870                   | 13,892                   | 227                     | 28,493                | 120                     | 45   | 57,036               | 15                     | 139,427               | 247,172   |
| March 2015     | 11   |  | 42                        | 13,167                  | 31,098                   | 252                     | 50,055                | 258                     | 176  | 65,679               | 64                     | 166,314               | 327,116   |
| April 2015     | 8  |  | 28                        | 7,483                   | 13,539                   | 250                     | 50,132                | 220                     | 25   | 43,992               | 167                    | 142,549               | 258,393   |
| May 2015       | 9  |  | 21                        | 5,366                   | 14,383                   | 226                     | 26,352                | 395                     | 5  | 37,978               | 69                     | 145,097               | 229,901   |
| June 2015      | 8  | 2  | 19                        | 10,392                  | 21,018                   | 239                     | 25,380                | 132                     | 19   | 45,067               | 129                    | 164,346               | 266,751   |
| July 2015      | 10   |  | 33                        | 9,133                   | 17,732                   | 267                     | 33,680                | 257                     | 45   | 52,209               | 48                     | 166,346               | 279,760   |
| August 2015    | 14   |  | 21                        | 8,240                   | 14,934                   | 311                     | 44,971                | 256                     | 73   | 41,167               | 41                     | 200,679               | 310,707   |
| September 2015 | 19   |  | 29                        | 15,864                  | 22,505                   | 233                     | 54,578                | 174                     | 152  | 54,748               | 52                     | 176,443               | 324,797   |
| October 2015   | 12   | 1  | 27                        | 10,452                  | 22,361                   | 216                     | 37,327                | 236                     | 133  | 39,185               | 51                     | 170,085               | 280,086   |
| November 2015  | 11   | 2  | 28                        | 10,241                  | 17,806                   | 212                     | 29,815                | 140                     | 192  | 44,693               | 71                     | 142,762               | 245,973   |
| December 2015  | 12   | 1  | 25                        | 5,392                   | 19,424                   | 387                     | 30,296                | 376                     | 348  | 42,011               | 109                    | 142,648               | 241,029   |
| 1/15 - 12/15   | 131  | 9  | 323                       | 115,419                 | 238,819                  | 3,019                   | 454,458               | 2,826                   | 1,215  | 597,615              | 832                    | 1,943,363             | 3,358,029 |
| 1/15 - 12/15 - |  | 140  |                           |                         |                          | 816,                    | 079                   |                         |  | 598,447 1,943,36     |                        | 1,943,363             | 3,358,029 |
| 1/13-12/13     |  |  |                           |                         | 816,21                   | 9                       |                       |                         |  | 2,541,810            |                        |                       | 3,358,029 |

## Total number of products December 2015

| Month           | Investment products                                |  |                           |                         |                          |                         |                       |                         |  |          | Leverage products      |                       |           |
|-----------------|--|--|---------------------------|-------------------------|--------------------------|-------------------------|-----------------------|-------------------------|--|----------|------------------------|-----------------------|-----------|
| -               | With capital protection Without capital protection |  |                           |                         |                          |                         |                       |                         | Without<br>knock-out   |          | With<br>knock-out      |                       |           |
|                 | Uncapped<br>Capital<br>Protection<br>Certificates  | Capital<br>Protection<br>Products<br>with Coupon | Credit<br>Linked<br>Notes | Reverse<br>Convertibles | Discount<br>Certificates | Express<br>Certificates | Bonus<br>Certificates | Tracker<br>Certificates | Outperformance<br>and Capped<br>Outperformance<br>Certificates | Warrants | Factor<br>Certificates | Knock-Out<br>Warrants | Total     |
| Dezember 2014   | 2,464  | 419  | 973                       | 82,880                  | 163,361                  | 2,584                   | 215,662               | 4,993                   | 1,429  | 354,237  | 3,291                  | 289,155               | 1,121,448 |
| January 2015    | 2,419  | 411  | 981                       | 88,682                  | 183,588                  | 2,690                   | 239,732               | 5,197                   | 1,422  | 388,656  | 3,307                  | 318,694               | 1,235,779 |
| February 2015   | 2,390  | 400  | 1,015                     | 92,921                  | 188,636                  | 2,736                   | 255,475               | 5,277                   | 1,440  | 419,745  | 3,321                  | 344,523               | 1,317,879 |
| March 2015      | 2,338  | 397  | 1,045                     | 94,715                  | 185,117                  | 2,827                   | 247,528               | 5,470                   | 1,553  | 409,904  | 3,385                  | 340,516               | 1,294,795 |
| April 2015      | 2,281  | 386  | 1,057                     | 100,092                 | 194,869                  | 2,893                   | 281,683               | 5,651                   | 1,560  | 424,718  | 3,548                  | 347,165               | 1,365,903 |
| May 2015        | 2,258  | 375  | 1,078                     | 103,228                 | 201,305                  | 2,970                   | 293,160               | 5,881                   | 1,532  | 436,467  | 3,617                  | 365,729               | 1,417,600 |
| June 2015       | 2,224  | 366  | 1,086                     | 92,496                  | 183,532                  | 3,023                   | 267,898               | 5,963                   | 963  | 398,055  | 3,743                  | 345,836               | 1,305,185 |
| July 2015       | 2,192  | 355  | 1,111                     | 96,953                  | 190,673                  | 3,125                   | 284,845               | 6,160                   | 997  | 415,296  | 3,788                  | 349,614               | 1,355,109 |
| August 2015     | 2,184  | 349  | 1,131                     | 99,761                  | 194,764                  | 3,281                   | 286,761               | 6,377                   | 1,044  | 424,779  | 3,828                  | 338,148               | 1,362,407 |
| September 2015  | 2,155  | 339  | 1,158                     | 99,416                  | 188,931                  | 3,437                   | 270,227               | 6,498                   | 1,114  | 398,259  | 3,870                  | 333,222               | 1,308,626 |
| October 2015    | 2,128  | 332  | 1,172                     | 104,423                 | 199,663                  | 3,462                   | 290,725               | 6,648                   | 1,241  | 408,054  | 3,953                  | 341,211               | 1,363,012 |
| November 2015   | 2,103  | 321  | 1,200                     | 109,974                 | 212,369                  | 3,537                   | 289,932               | 6,721                   | 1,331  | 422,198  | 4,018                  | 349,851               | 1,403,555 |
| December 2015   | 2,044  | 306  | 1,217                     | 98,669                  | 200,644                  | 3,778                   | 267,914               | 6,937                   | 1,139  | 376,118  | 4,104                  | 329,398               | 1,292,268 |
| December 2015   | 2,3  | 50   |                           |                         |                          | 580,                    | 298                   |                         |  | 376,118  | 4,104                  | 329,398               | 1,292,268 |
| December 2015 - |  |  |                           |                         | 582,64                   | 18                      |                       |                         |  |          | 709,620                |                       | 1,292,268 |

The statistics include the turnover in derivatives at the stock exchanges in Stuttgart (EUWAX) and Frankfurt (Börse Frankfurt Zertifikate). The turnover figures are taken from Xetra and XONTRO (Xontro Order). The number of customer orders executed was integrated into the EUWAX statistics. The statistics cover all orders entered into the system by customers (not issuers or market making) and executed by price determination. Issuers' market making activities (provision of liquidity for own securities) are not taken into account. Orders routed via an order flow provider offering an intermediary service are only counted once. Each partial execution of an order counts as an order. Later corrections made in stock exchange systems (e.g. a cancellation following a mistrade) are not taken into account. The securities master data from WM Gruppe (Wertpapier-Mitteingan), the best possible classification of the turnover data by stock exchange, product group and issuer, product group and issuer, Product classification developed by Deutscher Derivate Verbage (DDV).

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